

PRODUCT GOVERNANCE AND FAIR VALUE ASSESSMENT



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| Carrier | Tokio HCC |
| Product | Inland Craft |
| Class of Business | Westfields - Inland Craft |
| Date | 07/06/2024 |
| Our Status | Co-Manufacturer |

Product Information

Cover for both boat hull, contents and liabilities (public and occupiers) for individuals that live onboard their boat in the UK and cruise UK waters, up to a total sum insured of £500,000

Target Market

Individuals that own a boat and lives aboard her. Aged 18 upwards. No upper age limit but PA cover stops at age 76. Up to a total sum insured of £500,000. The boat can be moored in a marina or alongside in UK waters.

Are there any groups of customers for whom this product would be unsuitable or would not provide the intended level of value?

People who don't live aboard their boat, people under the age of 18 , boats that's are over £500,000 and not moored in UK wates

Other information which may be relevant to distributors

We are a Managing General Agent (MGA) and the Lead Co-Manufacturer of the products that it distributes acting as an agent of the Insurer.

As per our regulatory responsibilities under PROD 4.2 , this product has been subject to our Product Governance Process and approved as offering Fair Value. The Fair Value Assessment undertaken included consideration of a wide range of factors which included, but were not limited to, the following;

- The complexity of the insurance product.
- The nature of the insurance product and the risk of customer detriment related to it.
- The characteristics of the target market including policystakeholders.
- The benefits that will be provided.
- The type and quality of services provided to customers.
- The distribution channel including any remuneration information.
- Appropriate data including claims information and complaints data.

Date Fair Value Assessment Completed

07/06/2024

Date Fair Value Assessment Approved

07/06/2024

All intermediaries who distribute our products are reminded of their regulatory responsibilities to assess fair value to customers where separate fees are charged and/or premium finance is arranged. This also applies where an add-on product (not manufactured by us) is sold alongside the core product. Commission, fees or charges passed onto the customer must be proportionate to the service provided and provide fair value. We may from time to time request additional management information from our distributors to support the fair value assessment process.