

PRODUCT GOVERNANCE AND FAIR VALUE ASSESSMENT



Carrier	Tokio HCC
Product	Pleasure craft Insurance
Class of Business	Pleasure craft Insurance
Date	22/03/2024
Our Status	Co-Manufacturer

Product Information

Cover for Hull, Contents and Liabilities for individual boat owners on a Private & Pleasure or Skipper Charter basis cruising UK and European Waters. Maximum Sum Insured of £500 000.

Target Market

Individuals that own a boat and use it on a Private and Pleasure or Skipper Charter basis. Aged 18 upwards. Up to a total sum insured of £500 000. The boat can be stored ashore in the UK or EU and/or moored in a marina or alongside or in UK and EU waters.

Are there any groups of customers for whom this product would be unsuitable or would not provide the intended level of value?

Individuals that own a boat and use it on a commercial basis and are aged under 18 . The craft is more than a total sum insured of £500 000. The boat is being used outside of the UK and EU

Other information which may be relevant to distributors

We are a Managing General Agent (MGA) and the Lead Co-Manufacturer of the products that it distributes acting as an agent of the Insurer.

As per our regulatory responsibilities under PROD 4.2 , this product has been subject to our Product Governance Process and approved as offering Fair Value. The Fair Value Assessment undertaken included consideration of a wide range of factors which included, but were not limited to, the following;

- The complexity of the insurance product.
- The nature of the insurance product and the risk of customer detriment related to it.
- The characteristics of the target market including policystakeholders.
- The benefits that will be provided.
- The type and quality of services provided to customers.
- The distribution channel including any remuneration information.
- Appropriate data including claims information and complaints data.

Date Fair Value Assessment Completed

22/03/2024

Date Fair Value Assessment Approved

22/03/2024

All intermediaries who distribute our products are reminded of their regulatory responsibilities to assess fair value to customers where separate fees are charged and/or premium finance is arranged. This also applies where an add-on product (not manufactured by us) is sold alongside the core product. Commission, fees or charges passed onto the customer must be proportionate to the service provided and provide fair value. We may from time to time request additional management information from our distributors to support the fair value assessment process.